

# Nico Kalkusinski

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Dear Hiring Manager,

I'm going to tell you what you get when you hire me.

**You get systems that actually work.** I built onboarding processes that get clients results 65% faster. Think: from first contact to full implementation in 1 week, not 3. Created automated inventory systems that eliminated 99% of stock-outs while managing teams serving 1000+ customers daily. Identify, solve, automate.

**You get someone who adapts at lightning speed.** I'm AI-native, tech-native power user of any software you put in front of me. I build custom GPTs for me so I can learn new information and put it into practice immediately, personalised feedback = you know what's wrong = you know what to improve (or cut out). While others are learning what AI can do, I'm using AI models (Claude, Gemini, GPT, Perplexity, Kimi) to automate newsletters, enhance business workflows, and multiply team productivity.

**You get a Grade-A team player:** When I automate processes, I train the team to use them. When I build systems, I document them so everyone benefits. I build things for us. When conflicts show up, I dig in because they show what needs fixing. Good team gets you miles ahead.

**You get market expansion potential.** I speak English and Polish natively, Spanish professionally, and I'm targeting fluency in 5 languages in the next 5 years. That's 5 different markets I can open for you. I've already worked across multiple industries, cultures, and countries (UK, USA, Poland, Spain). Bonus: I have market-specific knowledge and I see the gaps.

**You get someone who stays ahead of the curve.** I read everything I find, consume information at volume, and execute as soon as possible; fast feedback loops = fast problem identification. I follow newsletters across tech, AI, business, and industry trends. If something's released, I know about it the same day.

**You get problems solved faster.** I created intelligent integration between Raynet CRM and Atera ATS that automatically syncs clients and contracts, saving 3 hours of manual work every week. Bonus: It also produces automatic weekly reports so you can make data-driven decisions. On top of that, I built CULTINEXT, an enterprise agricultural SaaS platform from zero using Next.js 15, React 19, and TypeScript. Complete business solution that turns agricultural management chaos into systematic efficiency.

Here's what makes me different: **I don't specialize in one thing. I master whatever drives your results.** Need strategic partnerships? I negotiated and closed deals with Raynet CRM = broader market and new revenue streams. Need customer success? I maintained direct contact during development, building exactly what customers wanted. Need technical solutions? I handle everything from custom integrations to enterprise platform development.

**I'm a volume doer with fast feedback cycles.** I create, test, and iterate while B-players are still in front of the drawing board. You don't get meetings about meetings, you get things done, with clear roadmaps and specific KPIs.

Working with me gets you:

- Visibility into opportunities others miss (because I see market-product as a whole)
- Clear action plans that work (and if they don't, we improve so they do)
- Solutions that maximize what you have (because there are always constraints)
- Someone who pushes for better results than you think possible (and makes you expect more)
- Access to emerging markets through language capabilities (and market-specific knowledge)
- Competitive intelligence through constant information consumption (your team stays on top of everything)

I'm looking for a company that wants to win their market through relentless execution and needs someone who can help them get there faster.

If you reached this point - let's talk.

Best regards,

**Nico Kalkusinski**

P.S. Check out my work at [languageeverest.com](https://languageeverest.com) - it's live and well